

Kebbi State Government Fiscal Commitment and Contingent Liability Framework

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Acronyms / Abbreviations

AG	Accountant General	
AO	Accounting Officer	
CA	Contracting Authorities	
CL	Contingent Liabilities	
DMD	Debt Management Department	
DML	Debt Management Law	
FCCL	Fiscal Commitments and Contingent Liabilities	
FDMO	Federal Debt Management Office	
ExCo	Executive Council	
FBC	Full Business Case	
FC	Fiscal Commitments	
FCCL register	Fiscal Commitments and Contingent Liabilities Register	
FRC	Fiscal Responsibility Commission	
FRL	Fiscal Responsibility Law (FRL) 2021	
IFI	International Financial Institutions	
IPSAS	International Public Sector Accounting Standards	
KBSG	Kebbi State Government	
KIPA	Kebbi Investment Promotion Agency	
KADIMP	Kebbi State Infrastructure Master Plan	
KADPPA	Kebbi State Public Procurement Authority	
KSMOF	Kebbi State Ministry of Finance	
KSPPL	Kebbi State Public Procurement Law	
LTFP	Long Term Fiscal Planning	

MAGA	Material Adverse Government Actions	
MDA	Ministry, Department and Agencies	
MoF	Ministry of Finance	
MTEF	Medium-Term Expenditure Framework	
OBC	Outline Business Case	
P&BC	Planning and Budget Commission	
PDT	Project Delivery Team	
PFF	Project Facilitation Fund	
PFS	Pre-Feasibility Study	
PFM	Public Financial Management	
PFML	Kebbi State Public Finances (Control and Management) Law	
PFRAM	PPP Fiscal Risk Assessment Model 2.0	
PFRM	Project Fiscal Risk Matrix	
PFRR	Project Fiscal Risk Register	
PIM	Public Investment Management	
РО	Project Officer	
PPIAF	Public-Private Infrastructure Advisory Facility	
PPP	Public Private Partnership	
PPP Manual	Kebbi State Public - Private Partnership Manual, 2023	
UKNAIF	United Kingdom Nigeria Infrastructure Advisory Facility	
VfM	Value for Money	

1 Introduction

1.1 Purpose of developing an FCCL framework

A Fiscal commitment and Contingent Liabilities (FCCL) Framework is a primary tool for fiduciary assurance. A clear understanding of the FCCL associated with Public Private Partnership (PPP) projects is crucial for policy decisions and sound Public Financial Management (PFM). Ringfencing government risk and FCCL is critical to effectively managing: future debt and interest payment liabilities; financial compensation under termination provisions; and recurrent contractual obligations found in PPP contracts such as operational subsidies.

FCCL assessment and monitoring needs to be carried out in order to safeguard the public finances against unanticipated future fiscal risks. KBSG currently has no specific framework in place for managing ongoing fiscal commitments (FC) triggered by PPP agreements. This lack of an FCCL Framework and methodology is a key gap in the current PFM framework, which these Guidelines seek to address.

Section 7 Part II of the Schedule to the Kebbi Investment Promotion Agency (KIPA) Amendment Law, 2024 provides a legal basis for the Kebbi State Investment Promotion Agency (KIPA) to issue this FCCL framework.

1.1.1 PPP project pipeline

The Public-Private Partnership (PPP) landscape in Kebbi State is in its early development phase, marked by recent key frameworks like the 2023 PPP Policy and Manual, which aim to promote transparency and efficient project management.

A PPP pipeline refers to a curated list of projects identified by the state government as suitable for implementation through Public-Private Partnerships. These projects are slated for execution over a defined time frame, typically spanning at least five years. The purpose of the PPP pipeline is to prioritise and streamline the preparation, execution, and monitoring of these initiatives.

1.2 Components of the FCCL Framework

The FCCL assessment for PPPs, which underpins the FCCL Framework, is a tool to assess:

- Affordability from the perspective of the Government
- Project risk and the impact of FCCL on the fiscus
- Value for Money (VfM) compared to traditional procurement



The FCCL Framework is divided into 2 main sections:

- i FCCL Guidelines: which provide a detailed description of fiscal liabilities arising from the execution of PPP agreements. It presents how they should be managed through the project life cycle in accordance with the legal, institutional and regulatory framework; and
- ii **FCCL Technical Guidance**: which presents the methodologies for measuring and valuing direct and contingent liabilities. It describes how they are applied in the Long-Term Fiscal Planning (LTFP) Tool which has been developed to monitor these liabilities.

In addition to the framework, an excel-based tool (the Long-Term Fiscal Planning Tool or LTFP Tool) and its user manual (the LTFP Tool Manual) have been developed to assist in the identification, assessment and monitoring of FCCL arising from the PPP projects. It is to be used in conjunction with the FCCL Framework.

1.3 This document

This document presents the FCCL guidelines and technical guidance on the methodology of FCCL management proposed for KBSG, updated based on the feedback and inputs received from the Client and KBSG stakeholders.

2.1 Overview

2.1.1 Introduction

The Fiscal Commitment and Contingent Liabilities (FCCL) Framework for Kebbi State provides a methodological approach to evaluate and manage fiscal risks associated with Public-Private Partnership (PPP) projects. This framework is essential for maintaining fiscal responsibility and safeguarding the state's public finances against unforeseen risks arising from PPP agreements. By assessing direct liabilities and contingent risks early on, the Kebbi State Government can ensure that projects are implemented effectively and in a fiscally sustainable manner.

2.1.2 Current regulatory framework

Kebbi State's recent advancements in PPP regulations, including the introduction of the 2023 PPP Policy and Manual, have set the foundation for a more structured management of fiscal commitments. However, the current framework primarily focuses on direct payment obligations, with limited experience in managing contingent liabilities. This FCCL framework aims to fill this gap by establishing protocols for monitoring both direct and contingent liabilities throughout the project lifecycle.

Relevant Law	Relevant provisions and impact		
KIPA Amendment Law, 2024	The Law entrusts investment promotion and facilitation responsibilities to KIPA but it does not vest any powers on the Agency to assume fiscal risks or liabilities on behalf of the government. Functions assigned to KIPA under Section 12 (21), to "perform such other functions as may be deemed supplementary or incidental to the achievement of its primary purpose under this law", enables it to do such things as subscribing to equity in a PPP project company and thereby assuming certain risks that may impact the FCCL framework.		
	Section 13 (4) of the first schedule of KIPA Law empowers the agency to establish standards, procedures and regulations for the execution of PPP, commercialization and privatization transactions in the State. As such, this FCCL flows out of the powers given to KIPA Board to make regulations.		
Annual Appropriation Law	The Appropriation Law captures government revenue and expenditure items. The law is expected to make provisions for Viability Gap Funds		
	payable by the Kebbi State government each year		
Kebbi State Auditor General Law, 2021	The law empowers the Auditor-General to, among other things, ensure that all monies appropriated or otherwise disbursed have been expended and applied for the "purpose for which the grants made by the Executive Council were intended". This ensures that items like Viability Gap Fund will be deployed as directed by the Appropriation Law.		
PPP Policy, 2024	Based on the requirements in the PPP Policy, KIPA and the relevant Ministry, Department and Agencies (MDAs) are expected to review different aspects of		

	a PPP project during preparation and procurement stages, including the review of contingent liabilities. The Policy further provides a framework for PPPs, including FCCL implementation.
The PPP Manual provides for checklists of the assessment and man of PPP projects throughout the project process cycle. The affordation VfM checks are conducted under the project preparation stage and developing the OBC. The Government's FC to a project must be despited by the affordability to make such commitments. Therefore, the framework will be impacted by the affordability and VfM as processes at the project preparation stage.	
	The Concession Agreement Checklist in the PPP Manual includes an item for "Contingent Liabilities of the MDA". This alerts the MDAs on the need to assess, quantify, document, and prepare for the contingent liabilities in a project, before signing a contract. The FCCL framework will need to align with this approach of pre-contract assessment of contingent liabilities by MDAs.

2.1.3 Application of FCCL framework

All PPP projects in Kebbi State will be subjected to this Framework effective from December 27, 2024.

The framework may be updated and revised periodically to reflect the ongoing evolution of the PPP program.

2.2 PPP Fiscal Liabilities and Risks

While PPPs can offer a range of benefits both qualitative and quantitative, they have fiscal implications. PPPs are not "cost free" to a government. Although PPPs are viewed as means of leveraging financial resources from the private sector, the government assumes Fiscal Commitments (FC) over the life of the contract as set out under the PPP agreement.

2.2.1 Public liabilities under PPP

Under a PPP arrangement, the government almost always bears some risk which can take the form of support that gives rise to an on-going_FC either a Contingent Liability (CL) or an actual direct liability.

A direct liability takes the form of a defined and quantified undertaking to pay or carry
a funding obligation for a feature, phase or item in a PPP project essential to its
development, operation and/or completion. Its salient characteristic is that the
occurrence of the payment obligation is known, although uncertainty may remain as to

the size. Examples of such direct liabilities include: (i) supplying the land needed for the project; (ii) upfront "viability funding gap" payments, in which the government makes a capital contribution to ensure a project that is economically desirable but commercially unattractive can proceed; and (iii) annuity or availability payments in which a regular unitary payment over the life of a project is conditional on the availability of the service, etc.

• A Contingent liability (CL) is an obligation that arises from a particular discrete but uncertain future event (i.e. one that may or may not occur) that is outside the control of the government. For CL, the occurrence (trigger event), value, and timing of a payment may all be unknown or cannot be definitively determined. Such liabilities include guarantees on specific risk variables e.g. exchange rate, inflation, prices and traffic, force majeure, termination payments and credit guarantees, among others.

Most FCs are explicitly specified in PPP agreements. However, FCs can also come from **implicit sources**. For example, a letter of support for a specific project may be considered a type of guarantee for some stakeholders. Also, political or socially sensitive projects may be expected to be rescued by the government in the event of financial distress.

Additionally, increase of existing obligations or creation of new obligations may arise from contract adjustments and renegotiations. They may, for example, significantly modify the costs of the projects and the payments to be made by the Government. Such variations would fall under the purview of the Debt Management Department (DMD) in the State Ministry of Finance.

Even though direct liabilities are often considered more predictable than contingent liabilities, there can also be some uncertainty with respect to certain components. For example, the project agreement of a toll road project may include a service payment defined as an annual payment to be made by the government to the concessionaire based on the availability indicators set out in the agreement. This service payment can change due to a change in several factors - inflation, exchange rate, local interest rate, change of scope, increase of road size, and other components – which may lead to change in the amount and/or timing of payments. Hence, direct liabilities can also carry a significant amount of uncertainty.

Table 2-1: Illustrative public liabilities in a PPP scheme

Type of FCCL	Examples	Illustrative examples
Direct - Explicit Liabilities / FCs	Up-front commitments such as contribution to capital investment, land acquisition costs, etc.	In many of the Nigeria Port Concession contracts, the Nigerian Ports Authority had a commitment of capital dredging to specific depths and then maintenance dredging onwards

Type of FCCL	Examples	Illustrative examples
		For medical warehouses in Abuja and Oshodi, Lagos, implemented on PPP, the Federal Ministry of Health, the grantor, is responsible for heavy maintenance and repairs, whereas the operator is responsible for recurring maintenance
	On-going commitments such as availability payments, output based subsidies, operational subsidies, and capital subsidy obligations	Nairobi – Nakuru – Mau Summit Highway project in Kenya, where the highway authority is committed to providing quarterly availability payments to the Concessionaire. The highway authority will finance the availability payments through tolls collected by a separate toll operator. The concessionaire will expand and rehabilitate the road sections based on output specifications and adhere to defined performance standards during the O&M phase over the course of the concession term.
Contingent Liabilities (CLs) / Fiscal Risks	State guarantees on project loans, minimum levels of demand / revenue guarantees, exchange rate risks, put call option agreements (PCOA), etc.	Nairobi – Nakuru – Mau Summit Highway project in Kenya, where the Central Bank of Kenya is providing exchange rate support and a major multilateral development bank is extending a partial payment risk guarantee to cover two quarterly availability payments in case of default by the highway authority. The Azura power IPP in Nigeria had a
	Termination payment in case of concessionaire default, contracting authority default, or force majeure	put & call option agreement (PCOA)
Indirect - Implicit liabilities	Implicit liabilities that are not explicit because they are not expressed and defined contractually but they are, nonetheless, expected to be the responsibility of government. Perhaps the most obvious and often overlooked liability is the implicit guarantee from governments that ultimately underwrites all public infrastructure and services.	 Nairobi – Nakuru – Mau Summit Highway project in Kenya, where the Government of Kenya is providing a letter of support to the concessionaire in case of default by the highway authority (Contracting Authority). For medical warehouses in Abuja and Oshodi, Lagos, implemented on a PPP, the Federal Ministry of Health, the grantor, guaranteed a minimum occupancy of the warehouse. If occupancy fell below this level, the

Type of FCCL	Examples	Illustrative examples
		operator was allowed to increase tariffs.

2.2.2 Other fiscal risks

Fiscal risks are factors that cause fiscal outcomes to deviate from expectations or forecasts, often arising from unpredictable events or macroeconomic shocks that trigger contingent liability (CL) obligations. As such, CLs inherently represent fiscal risks. Even direct liabilities can be subject to fiscal risks if uncertain variables cause them to fluctuate.

In the context of PPP agreements, fiscal risks can extend beyond those embedded in direct or contingent liabilities, including liabilities of government-owned off takers often associated with power/energy projects such as the 1KW captive Renewable Energy Project. These additional risks may stem from provisions in the PPP agreement, such as project scope changes—allowed with government consent—that can alter the project's costs. Fiscal risks can also arise independently of the government's payment obligations to private partners, such as a decline in user-generated revenues intended to fund a project. While this reduction may not affect the government's fixed payments to the concessionaire, it can still have a broader fiscal impact.

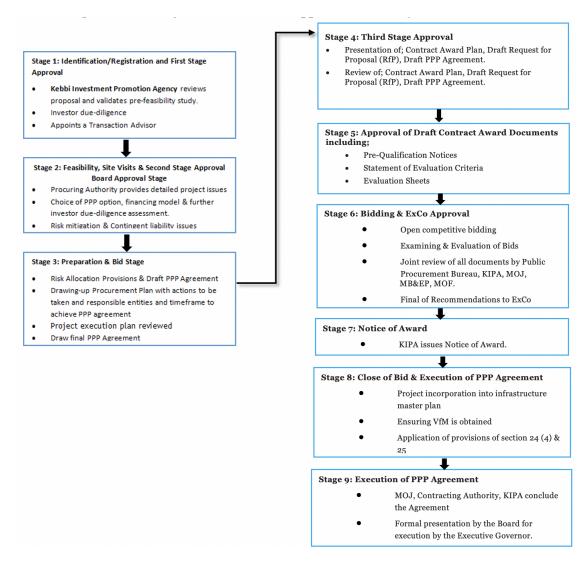
The key challenge in managing fiscal commitments (FCs) lies in the uncertainty surrounding outcomes, which complicates their estimation and oversight. Importantly, government commitments to PPPs are fundamentally different from public debt and require a distinct management approach. When a government borrows, it is obligated to repay the debt regardless of how the funds are utilised. In contrast, government liabilities in PPPs are typically structured as non-recourse or limited recourse obligations, linked to performance-based payments for services rendered or infrastructure provided.

2.3 FCCL management

2.3.1 Structure of FCCL management

Managing and controlling liabilities takes place in all phases of PPP development, approval, and implementation processes. Figure 2-1 describes the PPP Project Planning and Budgeting, Procurement and Approval Process Cycle lifecycle as per PPP Manual. The functions to be undertaken are shown in the context of the broader PPP project development and implementation process.

Figure 2-1: PPP Project Planning and Budgeting, Procurement and Approval Process Cycle lifecycle



Source: KIPA PPP Manual, 2

At the project development stage, from project identification up to contract execution, the assessment and required approvals of the project FCCL are carried out by:

- Initial assessment during project preparation stage, through feasibility studies including project risks analysis and finance structuring
- Approval of initially assessed FCCL by the required institutions as described in the following chapter
- Updated assessment during procurement (i.e. prior to PPP agreement signature) taking in account variance based on the CA's assessment and bids received private partner
- Checking accurate representation of FCCL in the final version of the project agreement
 Section 3.2 provides technical guidance on FCCL management during project development stage.

During the project implementation stage, monitoring and recording of FCCL are made through annual budget documents that need to provide systematic disclosure of key fiscal risks and indications of potential impacts. Section 3.3 provides technical guidance on FCCL monitoring and reporting.

2.3.2 Institutional framework for FCCL management

The general governance and institutional framework¹, including the specific functions that need to be undertaken to manage direct and contingent liabilities during the PPP project lifecycle, is shared as follows:

Preparing	To develop a project design that will be bankable and ensure that the risks the government will bear are consistent with good risk allocation principles, borne at the lowest cost and with minimal fiscal impact.	Contracting Authorities / KIPA: Project feasibility analysis and implementation plans.
Analyzing	To inform decision making when the project is structured and approved, and provide a basis for monitoring and budgeting for liabilities.	Contracting Authorities / KIPA / Project Delivery Team ² (PDT) Fiscal risk assessments and other tools for analyzing liabilities.
Approving	To ensure the use of government resources (which take the form of liabilities) are: focused on policy priorities; represent value for money; and are consistent with good fiscal management.	KIPA Board / State Executive Council (ExCo) Centralised approval to ensure that PPPs are focused on the government's policy priorities, represents value for money, and are consistent with good fiscal management. MoF is allocated the overall responsibility of approving the FCs and contingent liabilities before PPP approval_by KIPA board and State Exco. This precludes the launching of tender processes.
Accepting	To clarify the government's commitment to its liabilities (i.e. financial obligations), and to ensure the executed contract is consistent with earlier analysis and approval	Contracting Authorities, KIPA, DMD, MoF, MoJ: Involves the government executing formal instruments such as project agreements, issuing letters of support or performance undertakings with the purpose of guaranteeing that they will honour its obligations and commitments.

¹ This is subject to discussion with KBSG stakeholders.

² As defined in the PPP Manual comprises the MDA's PO and AO, Legal Adviser and other key members.

Monitoring	To provide information needed to disclose, act on emerging issues and, if necessary, budget for liabilities	Contracting Authorities, DMD, KIPA, MoF: To help the government track its exposure to fiscal risks from year to year, and improve its ability to take action to reduce the cost and/or likelihood of an event triggering a payment.
Budgeting and paying	To ensure resources are available to make payments promptly when required, improving credibility and clarity as to how costs of liabilities will be borne, and mitigating the fiscal impact.	Contracting Authorities, Ministry of Budget and Economic Development, MoF: Establish a well-defined system for budgeting and paying for liabilities will ensure the government has the resources available to meet its obligations and mitigate the fiscal or budgetary impact of contingent liabilities.
Disclosing	To improve accountability for decision makers, and increase transparency of the government's commitments to third parties (such as credit agencies and lenders).	KIPA, Ministry of Budget and Economic Development, DMD: Reporting on exposure to liabilities through the budget and government accounts to increase transparency and improve the accuracy and completeness of information available to external parties.
Mitigating	To help reduce the cost to the government of bearing contingent liabilities by reducing the likelihood or cost of the occurrence of those liabilities.	Contracting Authorities, MoF, Ministry of Budget and Economic Development, DMD: Continuous monitoring of exposure to contingent liabilities from PPP projects, and actively managing that exposure where possible, by identifying and taking action on emerging issues.

An adequate identification and assessment of FCs and risks during the project development stage will allow the government to be well informed when it makes decisions regarding the financial structure, risk allocation, and approval of the project.

2.4 State Project Facilitation Fund (PFF) / Project Development Fund (PDF)

In recognition of the critical importance of adequately funding the preparation stage of Public-Private Partnership (PPP) projects, the Kebbi State Government has established the State Project Facilitation Fund (PFF), also referred to as the Project Development Fund (PDF). This funding initiative is designed to bridge identified gaps in the existing legal framework and aligns with global best practices in government funding quotas for PPP projects.

The State Project Facilitation Fund (PFF) is dedicated to financing project development activities during the preparation stage of PPP projects. These activities encompass critical components

such as feasibility studies, market strategies, project design, structuring, and tendering. The objective is to ensure that PPP projects are adequately prepared, meeting the up-front costs required for effective project development.

The State Project Facilitation Fund shall receive dedicated allocations distinct from the general funds of the Kebbi Investment Promotion Agency (KIPA). Allocations to the Fund may be sourced from budget appropriations, grants, contributions, or any other approved funding sources.

Utilization of the Fund:

1. Eligible Activities:

- ✓ The funds from the State Project Facilitation Fund are earmarked exclusively for activities related to the preparation stage of PPP projects.
- ✓ Eligible activities include, but are not limited to, feasibility studies, market strategies, project design, structuring, and tendering.

2. Transparent Accounting:

✓ The Agency shall maintain a separate and transparent accounting system for the State Project Facilitation Fund, ensuring clear documentation of inflows and outflows.

3. Accountability and Reporting:

Periodic reports on the utilization of the Fund shall be submitted to the State Executive Council and made available to the public, fostering transparency and accountability.

FCCL Technical Guidance

3.1 Overview

The purpose of this technical guidance is to:

- Develop an analytical process to identify, assess, and monitor Fiscal Commitments and Contingent Liabilities (FCCL) throughout the lifecycle of PPP projects in Kebbi State.
- Provide a detailed methodology for implementing tools to manage FCCL, including preformatted tools for identifying and quantifying these liabilities.

3.2 FCCL Management during project development stage

The project development stage encompasses all activities involved in designing, preparing, and procuring a PPP project. The FCCL framework focuses on two key activities: (1) identifying and assessing fiscal commitments (FCs) and risks, and (2) evaluating affordability. These processes ensure that decision-makers in Kebbi State are equipped with the necessary information to make informed choices about PPP projects.

This section includes:

- The identification and evaluation of PPP fiscal risks using the Project Fiscal Risk Matrix (PFRM) and Project Fiscal Risk Register (PFRR) (Section 3.2.1).
- The calculation of FCCL using the FCCL Register and an assessment of affordability (Section 3.2.2).

3.2.1 Identification and evaluation of PPP fiscal risks through the PFRM

Risk allocation is central to structuring a PPP agreement. The guiding principle is to allocate each risk to the party best positioned to manage it. Risks can either be assigned to a specific party or shared between the government and private sector.

During the preparation of a PPP project, risk assessment and allocation must be completed. The Contracting Authority (CA), or the Transaction Advisors appointed by the Project Delivery Team (PDT) should create a risk matrix and risk register. This documentation will assess the likelihood and impact of each risk at the Outline Business Case (OBC) stage and should be periodically reviewed by the CA.

3.2.1.1 Rationale

Assessing the fiscal implications of a PPP agreement involves identifying and allocating project risks, defining the payment mechanism, and determining other financial obligations and rights of the parties involved. The necessary information is typically derived from the risk analysis and risk matrix included in feasibility studies. For active projects, the analysis will be based on a review of project agreements, letters of support, guarantee instruments, and other relevant documentation.

PPP project agreements, letters of support, and other forms of government backing provide the foundation for understanding FCCL arising from PPP projects. These documents outline the financial provisions, such as the payment mechanism, adjustments to availability payments, tariffs, guarantees, and conditions for termination payments. However, not all risks may be explicitly outlined, making the fiscal impact of some risks unclear. For instance, the government may assume revenue risk, paying the concessionaire an availability payment. While the contract may specify the terms of this payment, it might not detail the effects of actual demand falling short of projections. Therefore, the risk matrix complements the contract by identifying potential fiscal commitments and risks.

Additionally, fiscal risks can arise from risks not identified or clearly allocated in the contract. A common risk is that the private partner may lack the capacity to manage the project effectively, leading to financial difficulties or even project failure. Project finance arrangements with limited or no recourse to the borrower's assets require careful assessment of capital needs and private sector guarantees to ensure project execution is robust and risk is shared among multiple investors and insurers.

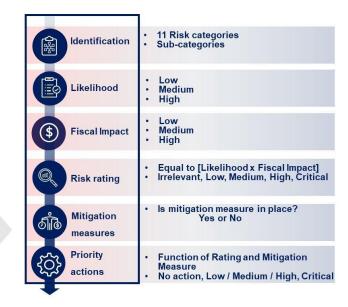
Changes to the project or contract—especially those initiated by the government—can also generate fiscal risks. In negotiations, the private partner often holds more leverage than the CA. The two most common sources of fiscal risks in this context are:

- Changes in project scope or policy: These may result in cost overruns, which are
 transferred to the government when changes are made to the project design.
 Alternatively, renegotiation may be required if the government modifies the user-fee
 structure in response to lower-than-expected demand. It is crucial to understand how
 these changes impact FCCL and to conduct a cost-benefit analysis before making such
 adjustments.
- Exogenous changes: These include technological advances, demographic shifts, or changes in consumer preferences. The government must proactively manage the consequences of these changes to mitigate their impact on projects and ensure they remain viable.

Figure 3-1: Assessment of Fiscal Risks



The objective of the Project Fiscal Risk Matrix is to support the identification, assessment, and mitigation of common fiscal risks from each specific PPP project. The PFRM, which is prepared on a project-by project basis as part of OBC, is a tool to formalize the evaluator's assessment of the various fiscal risks of a project, including those specified and unspecified in the contract. The overall assessment of fiscal risks of a PPP project follows a six-step approach as illustrated here



3.2.1.2 Approach to PFRM

a. Identification of fiscal risks (and allocation)

The identification of fiscal risks focuses on those risks that may have significant fiscal implications.

In doing so, it looks into both contractual risks and other risks not allocated directly by contract (for example, risks arising from the governance structure, legal framework, or government institutional capacity). It does not assess all of the potential risks that can arise during the project cycle

Based on the World Bank's PPP Fiscal Risk Assessment Model (PFRAM 2.0) instrument, 11 major categories of risks and 40 subcategories are to be captured in the PFRR. The main risk categories, as well as the subcategories included in PFRAM 2.0, are presented in Table 3-1. Appendix A presents a detailed illustration of risks and sub-risks. Appendix B provides a detailed questionnaire as to how these risks should be assessed by a CA (or Transaction Advisor appointed for the project).

Table 3-1: Risk categories

Main Risk Category	Number of Risks Subcategories
1 Governance Risks	3 detailed risks
2 Construction Risks	11 detailed risks
3 Demand Risks	7 detailed risks
4 Operation & Performance Risks	6 detailed risks
5 Financial Risks	4 detailed risks

6 Force Majeure Risks	No Subcategories
7 Material Adverse Government Actions (MAGA)	No subcategories
8 Change in Law	No Subcategories
9 Rebalancing of Financial Equilibrium	3 detailed risks
10 Renegotiation Risks	No Subcategories
11 Contract Termination Risks	2 detailed risks

Source: PFRAM 2.0 User Manual

At the early stage of the project design, and when preparing the draft contract, it is recommended that the PDT:

- Review the major risk categories
- Identify the important fiscal risks from the project that should be covered in the PPP agreement or the legal framework
- Starts establishing the PFRR illustrated in Table 3-2.

Table 3-2: Project Fiscal Risk Register

Risk Identificat	tion	Allocation	Likelihood	Fiscal Impact		Rating	Mitigation
Category	Event type	Govt/Private/ Shared	Probability of occurrence	Base Costs	Cost of occurrence		Measures and costs
Governance	Risk A						
	Risk B						
Construction	Risk A						
	Risk B						
	Risk C						
Demand	Risk A						
Operation	Risk A						
	Risk B						

Risk allocation

As stated above (section 3.2.1.1), risk allocation is at the heart of PPP structuring. Risks may be allocated to either the Government or the private partner or shared. The more the risk is borne by the private partner, the less its occurrence will impact the Government purse. In its project risk assessment, the evaluator (PDT or Transaction Advisor) should primarily focus on those borne by the Government or shared.

c. Assessment of Likelihood of risks

After identifying the relevant risks for a PPP project, the evaluator shall assess the likelihood of such risks materialising in the future.

Initially, it is sufficient to identify whether the likelihood is low, medium, or high. A number of factors can help determine the likelihood. For example, the logic illustrated in Table 3-3 could be used as a reference.

Likelihood

Very unlikely but not negligible
Would require highly unusual circumstances

Medium

Likely and possible
Not unprecedented
Extensive precedents

Table 3-3: Risk likelihood assessment

Source: PFRAM 2.0 User Manual

In case the risk rating is high, and it's further assessment is a priority in accordance with the project heat map (Table 3-5), the probability of occurrence may need to be determined for the purpose of contingent liabilities monitoring (section 3.2.2.1).

c. Estimation of fiscal impact of risks

Evidently, the most critical output when looking at FCCL is the cost of risk occurrence. It is also the most difficult to predict as most fiscal risks could have varying impact depending on how they materialise.

Firstly, the Project Officer (PO) / Accounting Officer (AO)³ should evaluate the potential fiscal impact of a particular risk in a holistic manner from a qualitative perspective, providing as much information as possible to support the assessment of low, medium, or high.

For instance, this qualitative assessment could be made by comparison with the state GDP or with the project costs. The fiscal implications of governance risk materialising would be reflected also in terms of the government's loss of reputation, efficiency, availability, and transparency.

Table 3-4 provides an example of fiscal impact scale rating.

³ As per the PPP Manual, 2023, the project planning stage initiated by KIPA begins with the appointment of a Project Delivery Team (PDT) comprising of experienced public officials to ensure effective management of the PPP process and contracts. The PO manages the PPP project preparation process. The AO is the officer in the CA responsible for financial oversight of the process, report on the financial viability of the PPP project and manage any capital flows to/from government.

Table 3-4: Fiscal impact assessment of identified risks

Scale	Value	Fiscal Impact
Low	< 0,1% of GDP or	 Impact on government deficit and debt lower than X % of GDP (accumulated construction cost of the asset)
	< 5% of CAPEX	 Minimal damage to government's reputation, service availability, and operation
Medium	0,1%-0,2% of GDP or	 Impact on government deficit and debt between X% and Y% of GDP (accumulated construction cost of the asset)
	5%-25% of CAPEX	 Limited damage to government's reputation, service availability, and operation
High	>0,2% of GDP or	 Impact on government deficit and debt above Y % of GDP (accumulated construction cost of the asset)
	>25% of CAPEX	 Significant damage to government's reputation, service availability, and operation

Source: Based on PFRAM 2.0 User Manual

As per the likelihood, in case the severity of the risk is rated as high or critical in the project heat map (Table 3-5), the fiscal impact would need to be further determined for the purpose of contingent liabilities monitoring (section 3.2.2.1).

d. Determination of risk rating

The qualitative likelihood and fiscal impact are put together to estimate the overall risk rating (typically called the *severity of the risk*). This is done by combining the likelihood and fiscal impact, as show in Table 3-5. Risks assessed as having a high likelihood and a high fiscal impact, would be regarded as "critical". A "high" risk rating would be the result of a high likelihood and a medium fiscal impact, as well as a medium likelihood and a high fiscal impact.

Table 3-5: Example of Heat Map based on Risk Rating

Risk Rating = Likelihood x Fiscal Impact					
	High	Medium	High	Critical	
Fiscal Impact	Medium	Low	Medium	High	
	Low	Irrelevant	Low	Medium	
		LOW	MEDIUM	HIGH	
			Likelihood		

Source: PFRAM 2.0 User Manual

e. Identification of mitigation strategy

Possible mitigation measures vary with the risks. Appendix A presents a detailed illustration of risks, sub-risks and typical mitigation measures for each of the subcategories. These suggestions are not meant to be exhaustive; they represent typical mitigation measures based on international good practices.

For risks, the severity of which are rated high or critical, mitigation measures should be considered, and associated costs assessed.

f. Determination of priority actions

Based on the risk rating and the mitigation measures, an assessment of the priority of the required actions is to be undertaken as demonstrated in Table 3-6. The more severe risks - those with a high rating - should be addressed first. Risks rated as critical, paired with no mitigation measures in place, would result in the need to implement a "critical" priority action; the priority would be considered a "high priority" if mitigation measures exist. Addressing the less important risks, even if they are an easy fix, does not improve the overall risk profile of the project and does not reduce the risk for the government

Table 3-6: Prioritisation of risk mitigation measures

	Priority action = Risk rating x Mitigation measure							
Mitigation	NO	No action	Medium priority	High priority	High Priority	Critical		
Mitigation measure	YES	No action	Low Priority	Medium priority	Medium priority	High priority		
		Irrelevant	Low	Medium	High	Critical		
Risk Rating								

Source: PFRAM 2.0 User Manual

Depending on the stage of the project cycle, risks identified as areas for priority actions can be addressed as follows: (1) by changing the design of the project to avoid the risk—this is only relevant before the PPP is contracted; (2) by introducing additional mitigation measures; or (3) by creating fiscal space to absorb the potential fiscal cost if the risk materialises.

Preventative measures Corrective measures **Detective measures** To limit the possibility of an To correct undesirable outcomes. For To identify instances of undesirable undesirable outcome. Some instance, a contingency plan in case outcomes. Here we find all examples are: insurance products, monitoring activities and reports. For of natural disasters, or in case of in risk guarantees (such as those case of contract termination. example, if government provides a provided by financial institutions to termination payment in case of mitigate the risk of the public entity default of the contracting authority, it failing to perform its financial shall monitor financial performance obligations), financial instruments (to and CA's compliance with its mitigate financial risks, such as obligations. interest rate, exchange rate, commodity prices) and provisions in such instruments to cap the risks based on a pre-determined thresholds on a project-to-project

With respect to mitigation, the following are some suggested types of mitigation measures by the Government:

• Preventive measures: To limit the possibility of an undesirable outcome. Some examples are: insurance products, risk guarantees (such as those provided by financial institutions to mitigate the risk of the public entity failing to perform its financial obligations), financial instruments (to mitigate financial risks, such as interest rate, exchange rate, commodity

prices) and provisions in such instruments to cap the risks based on a predetermined thresholds on a project-to-project basis.

- *Corrective measures*: To correct undesirable outcomes. For instance, a contingency plan in case of natural disasters, or in case of contract termination.
- Detective measures: To identify instances of undesirable outcomes. Here we find all
 monitoring activities and reports. For example, if the government provides a termination
 payment in case of default of the contracting authority, it shall monitor financial performance
 and CA's compliance with its obligations.

For each project, the compilation of the qualitative assessment of the identified fiscal risks constitute the PFRM which will provide for a heat map for the monitoring of fiscal risks during the project life cycle.

Table 3-7: Project Fiscal Risk Matrix

Risk identification	Likelihood	Fiscal Impact	Risk Rating likelihood Impact	Mitigation strategy is it in place?	Priority actions	Suggested Mitigation Strategy
Governance Risks	Low	Medium	Low	No	Medium Priority	
Construction Risks	Medium	High	High	Yes	Medium Priority	
Demand Risks	Medium	Low	Low	No	Medium Priority	
Operational and Performance risks	Low	Low	Irrelevant	Yes	No action	
Financial risks	Medium	Medium	Medium	No	High Priority	
Force Majeure	Low	Low	Irrelevant	Yes	No action	
Material adverse government actions	Medium	Medium	Medium	No	High Priority	
Change in law	Medium	High	High	No	Critical	
Rebalancing of financial equilibrium	High	Medium	High	Yes	High Priority	
Renegotiation	High	Low	Medium	Yes	Medium Priority	

Risk identification	Likelihood	Fiscal Impact	Risk Rating likelihood Impact	Mitigation strategy is it in place?	Priority actions	Suggested Mitigation Strategy
Contact termination	Medium	Medium	Medium	Yes	Medium Priority	

Source: PFRAM 2.0 User Manual

The PFRM should be reviewed annually and each time an event changes the project risk profile, and the PFRR be filled in accordingly for all medium, critical and high priority risks.

3.2.2 FCCL Register and Affordability

3.2.2.1 FCCL register and calculation

As discussed in section 2.2, FCCL comprises direct and contingent financial liabilities. The direct liabilities include upfront payment, VGF, construction or operation subsidies, and availability payments.

The universe of contingent liabilities is in essence more diverse but primarily include:

- 1) Any guarantee, insurance or financial support provided by the CA or any other public entities to ensure either
 - a. a minimum level of revenues to the private partner: Revenue guarantee, or
 - the interest, fees or repayment due by the private partner under the terms of the financing products (debt, bonds, guarantees) arranged for the project financing:
 Debt guarantee
- 2) Any payment due to the private partner by the CA in case of termination of the PPP agreement before its terms: **Termination payment**. It shall be noted that Termination payment depends upon the cause of early termination, which comprise: private partner default, force majeure, contracting authority default, or termination for convenience.
- 3) Contingent liabilities arising from the occurrence of **other fiscal risks** as identified in the PFRR.

Based on the PFRR, the evaluator will quantify the contingent liabilities arising from the occurrence of a fiscal risk identified in the PFRM and analyse the PFRR. This quantitative assessment shall be done in accordance with the priority actions determined on the project heat map and address the risks which have been qualified as critical or requiring high priority monitoring.

All direct and indirect liabilities shall be consolidated in the following FCCL Register (refer Table 3-8). The FCCL Register contains the type of liability, description of adjustment factors and trigger events, and the location (which will depend on the stage of the project).

Table 3-8: FCCL register

Fiscal Commitment	Type of fiscal commitment/Definition	Adjustment factors/Trigger events	Location
	Pro	ject X	
Payment 1	Direct Explain payment concept, periodicity, and form of calculation	Detail adjustment factors and trigger	Specific location where this information was taken (Feasibility Study, PPP Contract, Letter of Support,
Payment 2	Contingent Explain payment concept, periodicity, and form of calculation	events if apply	etc.)
Payment 3	-	-	-

Source: CPCS

Table 3-9 provides guidelines on what measures and methodologies to use for the assessment of typical FCCL.

Table 3-9: Methodologies for assessment of FCCL

FCCL	Estimate	Function of available information	
Direct Liabilities			
Upfront payment		- Base Case	
Availability payment		2400 0400	
Availability payment adjusted permanently by macroeconomic parameters	- Annual cost over life of project	Scenario analysisQualitative analysis of	
Availability payment adjusted by contingent events	- Present value of payment stream for the period of agreement	likelihood of reaching trigger values - Probability of occurrence	
Contingent liabilities			
Revenue guarantee	- Estimated annual cost	Cooperio apolysis	
Debt guarantee	over life of project	- Scenario analysis	
Guarantee over annual payment by state-	- Estimated present value	 Qualitative analysis of likelihood of reaching 	
owned enterprise, local or subnational	of payment stream for the	trigger values	
government	period of agreement	- Probability of	
Termination payment	- Maximum value	occurrence	
Other fiscal risks	- Maxilliulli value	33341101100	

Source: CPCS

3.2.2.2 Assessment of affordability

With the estimations of fiscal costs, the government must now check if the project is affordable. This should be undertaken as part of the OBC preparation under Step 7 as illustrated in the

The three common instruments used to check affordability are:

- (1) Comparing annual cost estimates against the projected budget;
- (2) Assessing the impact on debt sustainability; and
- (3) Introducing limits on PPP commitments.

The first instrument entails the CA and KIPA checking whether the project is aligned with budget constraints and priorities. Verifying that the FCs are affordable within the budget is the primary step. This is achieved by assessing if the commitments allow the CA to achieve their fiscal targets or surplus i.e. does the CA's annual budget allocation accommodate the cost of FCCL.

It must be noted that this step needs to be done in line with the overall PPP framework, i.e. verification that the FC estimations allow for positive social benefits (pass the cost-benefit analysis). Also, the affordability analysis must be consistent to the overall liability and fiscal risk management.

FCs from PPPs are considered debt-like obligations. Hence, the DMD may consider the consistency of treatment of such obligations within the overall government liabilities and fiscal management framework. PPP commitments could be included in debt measures to determine a project's impact on overall debt sustainability.

Finally, some governments adopt specific limits or thresholds on direct FCs of PPPs. The objective is to avoid tying up too much of the budget (within a specific sector or at aggregated level) in long-term payments. At this point, however, such limits are usually not needed in the early stages of PPP programs, such as the case of KBSG. This could be developed later as the magnitude and potential of the program becomes clear.

Table 3-10 presents the affordability indicators proposed in this framework.

Table 3-10: Affordability indicators

FC	Cost	Indicator of fiscal affordability (Including projections over PPP contract length- beyond medium-term horizon)
Direct liabilities	- Estimated Annual payments - NPV	 Cost as percentage of ministry or sector agency, and national annual revenue / deficit-surplus budget Cost as percentage of sub-national public debt Cost as percentage of GDP
Guarantees	Estimated annual payment,or expected average paymentNPV(Base/Downside cases)	 Cost as percentage of ministry or sector agency, and national annual revenue / deficit-surplus budget Cost as percentage of contingency line Cost as percentage of public debt Cost as percentage of GDP
Termination payment	 Estimated worst-case payment or expected average payment NPV 	- Cost as percentage of national budget - Cost as percentage of contingency line - Cost as percentage of GDP

FC	Cost	Indicator of fiscal affordability (Including projections over PPP contract length- beyond medium-term horizon)
Other fiscal risk	 Estimated worst-case payment or expected average payment NPV (Base/Downside cases) 	 Cost as percentage of ministry or sector agency, and national annual revenue / deficit-surplus budget Cost as percentage of contingency line Cost as percentage of GDP

Source: CPCS

3.3 FCCL Management during project implementation

3.3.1 Monitoring

Managing FCs entails monitoring, reporting and budgeting of PPP projects, both at individual project level and at portfolio program level. Adequate monitoring and disclosure of FCs and risks will allow the government to prevent undesirable events from occurring, mitigate their impact, and make informed decisions during the operation phase.

This stage will require gathering project financial parameters, risks and performance, and country macroeconomic information, and any other input that may affect fiscal commitments and fiscal risks. The objective will be to ensure that updated information is reported at the right time to the relevant gatekeeping entities.

Each commitment or fiscal risk must have specific information, such as financial and accounting ratios and indicators, to monitor the evolution across the full term of the contract. Table 3-11 highlights what minimum information shall be collected and registered by the CAs in each PPP project:

Table 3-11: Monitoring Information: FCs and Fiscal Risks

FC	Required information / Periodicity	Entity who must send information	Obligation to submit information set at: (PPP Agreement, Letter of Support, etc.)	Follow-up of mitigation activities of Risk Register
Project X				
Direct Liabilities				
Payment 1	-	-	-	-
Payment 2	-	-	-	-
Contingent Liabilities				
Payment 1	-	-	-	-
Payment 2	-	-	-	-
Other fiscal risks				
Risk A	-	-	-	-

Source: CPCS

3.3.2 **Reporting and Disclosing**

Reporting

KIPA has the responsibility of publishing information on investment opportunities in the state, as well as information on the current PPP pipeline and ongoing PPP projects. KIPA is also expected to develop and regularly update a web disclosure portal for PPP projects in the state.

In line with the above, the Ministry of Finance and KIPA must account for and report on FCs of PPP agreements. The Ministry of Finance shall keep a centralised register of FCs of PPP transactions at the national or sub-national level. Proper reporting incentivizes the government to scrutinise its own financial position. Also, making reports available to other parties, such as lenders, rating agencies, PPP stakeholders, and the public, enables them to make informed opinions on the government's PPP fiscal management and performance.

For internal and external transparency of the financial effects of PPPs on the government's position, FCs shall be reported. Also, it is recommended that, given the FCs may have debt-like effects on public finances, they are subject to similar checks and limits to debt obligations.

Table 3-12 shows the suggested information to be reported on direct and contingent liabilities for each PPP project by CAs. Description shall include: description of the liability, estimate of the value of the liability, annual cost and present value (for direct liabilities), and maximum exposure (for contingent liabilities). This reporting shall be included in medium-term budget reports and debt strategy reports.

Disclosures

Specifically, the state MoF shall publish information on all FCs and contingent liabilities as a section in the "Report on Public Debt, Guarantees and other Financial Liabilities.

For public disclosure purposes, it is recommended to disclose the stream of annual payments and net present value of all payments of direct liabilities per project. It is also recommended to publish maximum exposure for those contingent liabilities which probability or occurrence is considered low (such as for instance termination payments). For the case of guarantees, it is recommended either: (1) to disclose the stream of annual payments and net present value of all payments per project if the information used for its estimation is reliable, or (2) maximum exposure of aggregated payments.

Table 3-12 shows a sample of reporting format to present direct and contingent liabilities by project.

Table 3-12: Reporting Sample of FCs by project

PPP project	Direct liabilities	Annual payme	Present value of all payments		
		2019	2020	2021	2022
Project 1	- Annuity payment.				

	Indexed quarterly by inflation.				
Project 2	 Annuity payment. Indexed quarterly by inflation. 				
PPP project	Contingent liabilities	Estimated and year budget	Present Value of Maximum exposure		
		2019	2020	2021	2022
Project 1	- Revenue Guarantee				
	- Termination payment In case of default of contracting authority				
Project 2	- Termination payment In case of default of contracting authority				

Source: CPCS

It must be noted that estimations of liabilities (Table 3-11) and follow-up activities must be updated in an ongoing basis.

Estimates should be updated at least during the following project milestones:

- Approval of PPP project in the PPP project pipeline by the Executive Council (ExCo)
- · Approval of OBC
- Approval of Full Business Case (FBC) by ExCo
- After financial closure for PPP project
- During construction years (they are the riskiest years) on an annual basis
- During operation (checking on financial performance of firm) on an annual basis

3.3.3 Accounting

Fiscal responsibility is usually examined in relation to thresholds over government's liabilities and expenditures. It must be taken into account that adequate accounting and reporting tackle the perception bias that PPPs attract immediate private financing without increasing government spending and debt. Determining how PPP commitments are to be recognized is important as it defines whether such liabilities count toward debt management limits. International public-sector accounting standards, such as International Public Sector Accounting Standards (IPSAS) 32, and international government financial reporting and statistics guidelines, such as IMF's GFSM (2014), and IMF's Guide on Public Sector Debt Statistics (2013) provide a framework for accounting and statistics of PPP transactions.

IPSAS 32 defines when PPP assets and liabilities should be recognized, assuming the government is following accrual accounting standards. Assets and liabilities appear in the government's balance sheet, if: (1) the government controls or regulates the services the operators must provide through a PPP agreement, and (2) the government controls any residual interest in the asset at the end of the contract. Under this framework, the assets provided by the

concessionaire are recognized, as well as its correspondent liabilities, either if the assets are funded by users-tariffs or by the government. Regarding contingent liabilities, IPSAS 19 states that the expected cost of a contingent obligation should be recognized only if: (1) it is more likely than not (50%) that the event will occur; and (2) the amount of the obligation can be measured with sufficient reliability.

Based on the understanding that KSMOF is already accustomed to IPSAS, it is recommended that this framework be used for accounting for FCCL.

Appendix A PFRAM Risks and Mitigation Measures

PFRAM 2.0 User Manual proposes the following list of risks and associated potential mitigation measures to be considered when establishing the Project Risk Matrix:

1. Governance Risks

- R1. If the Public Investment Management (PIM) framework is not strong enough to guarantee
 that only priority projects are selected, a non-priority project might be implemented and
 absorb public resources, crowding out priority projects and leading to efficiency losses. To
 mitigate this risk, the public investment management framework should to be reinforced.
- R2. If the Ministry of Finance (MOF) is not able to effectively manage fiscal risks arising from
 this project, the risks might be amplified, and the probability and impact of other fiscal risks
 may be higher than they would be with adequate experience and capacity. To mitigate this
 risk, capacity in the fiscal risk management team in the MOF/Budgetary authority should be
 strengthened.
- R3. If project and contract information is not disclosed adequately, public concerns regarding the governance of the project/contract may arise, preventing users from acting as independent auditors of the project and/or exerting pressure to change the project. To mitigate this risk, the government should put in place a strong communication strategy engaging stake holders and creating ownership of the project, together with clear and standardized disclosure procedures for project information and, ultimately, contract disclosure.

2. Construction

R4. Risks related to land availability

- If the land is not already available, the government might face additional fiscal costs arising
 from possible compensation for construction delays. To mitigate this risk, (1) a complete
 assessment of land needs should be undertaken prior to contract closure; (2) the land
 acquisition process should be prepared; and (3) buffers and flexibility clauses should be
 included in the contract.
- If the project might be cancelled due to lack of land, the government might face costs due to compensation to the private partner and the project redesign. To mitigate this risk, the government should ensure land availability at an early stage of the project cycle.
- If the private partner has to pay for the land acquisition, the private partner might not be able to cope with the cost; the government would be confronted with the cost of project cancellation and re tender, or renegotiation at higher fiscal cost. To mitigate this risk, the government should ensure land availability at an early stage of the project cycle or provide sufficient information regarding the need and value of the land to ensure that the private partner is able to cope with the cost.
- If the government has to pay for land acquisition, it may face additional fiscal costs arising
 from the acquisition and possible delays due to unavailability of land, which might lead to
 compensation payments for possible delays. To mitigate this risk, the government should (1)

complete the assessment of land availability and cost prior to contract closure; and (2) build in buffers and flexibility clauses in procurement and contracts.

R5. Risks related to relocation of people and activities

- If people and/or activities are subject to relocation due to project implementation:
- If the government is paying for the relocation of people and/or activities and possible
 project delays, it will face the cost of relocation and compensation. To mitigate this risk, the
 government should undertake a timely assessment of relocation needs and engage in
 effective stakeholder management.
- If the private partner is paying for the relocation of people and/or activities and is unable to cope with cost, the government will be faced with the cost of project cancellation and re tender, or renegotiation at higher fiscal cost. To mitigate this risk, the government should ensure timely assessment of relocation needs and provide sufficient information on relocation needs and costs.

R6. Risks related to land decontamination

- If the government has to pay for land decontamination and the need for decontamination arises, this will result in fiscal costs. To mitigate this risk, the government should undertake a timely assessment of the need and cost of decontamination.
- If the private partner has to pay for land decontamination and is not able to cope with the
 cost, the government may face the cost of project cancellation and retender, or renegotiation
 at higher fiscal cost. To mitigate this risk, the government should (1) ensure a timely
 assessment of decontamination needs; and (2) should provide sufficient information on land
 conditions.

R7. Risks related to environmental and archeological issues

- If there is a possibility of facing environmental/archeological issues and the government has to pay for them, the government may face costs (1) for environmental and archeological issues; and (2) for compensation payments it might have to make to the private partner due to project delays. To mitigate this risk, the government should (1) specify environmental constraints prior to tender (including permits and licences); and (2) develop a plan to deal with archeological findings.
- If there is a possibility of environmental/archeological issues and the private partner has to pay for them, the private partner might not be able to cope with the associated costs; the government may be faced with the cost of project cancellation and re tender, or renegotiation at higher fiscal cost. To mitigate this risk, the government should (1) specify environmental constraints prior to tender (including permits and licences); and (2) develop a plan to deal with archeological findings.

R8. Risks related to geological issues

• If there is a possibility of geological issues and the government has to pay for them, it may face compensation payments. To mitigate this risk, the government should (1) ensure a timely assessment of the geological conditions and their implications for the project; and (2) develop a plan to deal with these issues.

• If there is a possibility of geological issues and the private partner must pay for them, the private partner might not be able to cope with the costs related to these issues; the government may be faced with the cost of project cancellation and retender, or renegotiation at higher fiscal cost. To mitigate this risk, the government should (1) ensure a timely assessment of the geological conditions and their implications for the project; and (2) provide sufficient information regarding geological conditions.

R9. Risks related to licensing

If the project is subject to licensing and the government pays compensation for project delays
due to delayed licensing, the government may face the costs of compensation for project
delays. To mitigate this risk, the government should ensure that subnational governments
are fully supportive of the project and that project deadlines are consistent with subnational
regulations.

R10. Risks related to failures/errors/omissions in project design

If the government can be held responsible for design failures, errors, or omissions, it may
have to pay compensation for failures in designs presented to the private partner if the cost
of design risks is not fully transferred to the private partner. To mitigate this risk, the tender
process and the contract should ensure that the private partner takes full responsibility for
the design.

R11. Risks related to inherent defects in assets transferred to the private partner

If the government can be held responsible for any inherent defect in assets transferred to the
private partner, it may have to pay compensation to the private partner for inherent defects
and the costs of defect remediation. To mitigate this risk, the government should ensure a
prior assessment of the quality of the assets to be transferred to the private partner, allowing
for full pricing of identifiable defects.

R12. Risks related to changes in project design and scope required by procuring agencies

If the government is responsible for compensation due to changes in design and scope
required by procuring agencies, it may have to compensate the private partner for net costs
due to changes in the design and/or scope. To mitigate this risk, the contract should include
provisions allowing for changes in the design/scope of the project, up to a predetermined
limit. In addition, the accountability framework to monitor project cost overruns should be
reviewed and improved, as necessary.

R13. Risks related to changes in input prices

- If the government is responsible for compensation in the event of excess volatility in input prices, it may have to pay compensation for significant changes in input prices. To mitigate this risk, the volume and prices of the relevant inputs should be monitored, and sufficient funds should be allocated for expected compensation payments.
- If the private partner faces any excess volatility of input prices, the private partner may not be able to cope with significant changes; the government may be faced with the cost of project cancellation and re tender, or renegotiation at higher fiscal cost. This risk can be mitigated by renegotiating the contract to reestablish financial equilibrium.

R14. Risks related to changes in nominal exchange rate

- If the government is responsible for compensation in the event of excess volatility in nominal exchange rate, it may have to pay compensation for significant increases. To mitigate this risk, the volume of foreign currency required and the exchange rate should be monitored, and sufficient funds should be allocated for expected compensation payments.
- If the private partner faces any excess volatility in the nominal exchange rate, the private partner may not be able to cope with significant changes; the government may be faced with the cost of project cancellation and re tender, or renegotiation at higher fiscal cost. This risk can be mitigated by renegotiating the contract to reestablish financial equilibrium.

3. Demand

- If the PPP is fully funded by the government, and the payments are linked to the volume of service being provided:
- R15. If a cap is in place, the project may be confronted with much higher demand than
 included in the contract, which might require a costly renegotiation of the cap or require the
 government to purchase services from other providers. This risk can be mitigated by
 managing demand and possibly diverting demand to less costly alternative services.
- R16. If no cap is in place, the government may face higher than expected demand, leading to higher than expected costs. This risk can be mitigated by managing demand and possibly diverting demand to less costly alternative services.
- R17. If the project is suffering from insufficient demand, this may lead to project failure; the
 government may face costs for early termination or renegotiation. This risk can be
 mitigated by managing the demand or by renegotiating the contract to re-establish financial
 equilibrium.
- If the PPP is fully funded by the government, and the payments are not linked to the volume of service being provided:
- R18. If demand is much higher than expected, the project may collapse, and the government may face the cost of early termination or contract collapse. This risk can be mitigated by managing or diverting demand, which could have a fiscal cost.
- R19. If demand is much lower than expected, the project might be challenged; the government would not face additional fiscal costs, but it would pay for a service that is not/not fully being taken up by the user. This risk can be mitigated by managing demand by increasing demand or diverting it from other projects.
- If the project is either totally user-funded or funded by a combination of government payments and user fees:
- R20. If users consider user fees—regulated or not—excessive relative to services
 received, this might have a bearing on the reputation of the government. This risk can be
 mitigated by effective communication.
- **R21.** If the project is suffering from insufficient demand, this might lead to project failure, presenting the government with additional fiscal costs for early termination or renegotiation. This risk can be mitigated by managing the demand or by renegotiating the contract to reestablish financial equilibrium.

4. Operation & Performance

• R22. If the PPP agreement does not ensure that the government has full access to information on project performance, the government may be unable to effectively manage

the contract. To mitigate this risk, the information-sharing requirements should be included in the contract and addressed in the legal framework.

- R23. If the contract does not clearly specify performance indicators, reference levels, and penalties or deductions, the government may face significant risks for not being able to address poor performance by the private partner. Failure to monitor project performance can lead to poor contract enforcement, which has administrative, efficiency, and political costs. It may also cause difficulties in applying project cancellation clauses and possibly in using step-in rights by financiers. To mitigate this risk, (1) key performance indicators should be included in the PPP agreement, with reference levels, linked to penalty mechanism (preferably automatic deductions form periodic payments); and (2) the core contract management team should be involved in contract negotiation to guarantee that performance indicators/levels are fair, measurable, and contractible, that is, able to be presented as evidence in court.
- R24. If the government does not have the capacity and procedures in place to monitor performance, it faces significant risks for not monitoring performance, which has administrative, efficiency, and political costs. To mitigate this risk, contract monitoring procedures should be in place when contracts are signed; a core contract management team should be assigned before contract closure and should be involved in contract negotiation to guarantee that contract management procedures are feasible and efficient.
- R25. Depending on whether and how the contract addresses the introduction of new technologies, technical innovation may create explicit and implicit fiscal risks for the government. To mitigate this risk, the duration of PPP agreements should not exceed the expected life cycle of the technology used in the sectors, enabling the government to respond to technological innovation within a reasonable timeframe. For PPP agreements for projects including high and low innovation components, it can be appropriate to separate the two components—for example, a hospital building from the medical equipment—into separate contracts that might be of different duration or nature; the high-tech component might not be under a PPP agreement but might be undertaken as traditional public procurement.
- R26. If there is a scarcity of specialised human resources, this could lead to performance issues. To mitigate this risk, the government should reallocate human resources from other activities or plan capacity-building activities in advance.
- **R27**. If there is a risk of significant increases in labour costs, this may lead to project failure. To mitigate this risk, the government should plan capacity building activities ahead of time.

5. Financial

- R28. If the private partner is unable to obtain finance for project implementation, the government may face project failure before implementation starts, being forced to take over the project, re-tender, or redesign and re-tender the project. To mitigate this risk, the government should (1) undertake a proper due diligence on private bidders' financial conditions and their ability (technical and managerial) to conduct the project; (2) establish adequate qualification requirements; (3) consider bid bonds and performance bonds to discourage not suitable candidates from bidding for PPPs; and (4) require some degree of commitment by financing parties during tender for very sensitive projects in less developed financial markets
- R29. If the private partner is unable to refinance short-term financing instruments, the government may face project failure after implementation starts. In such cases, the

government could (1) be required to pay compensation for capital investment, (2) take over the project, or (3) renegotiate an interim financial solution and then re-tender the project (possibly under worse cost conditions for the government). To mitigate this risk, in addition to undertaking the measures listed under **R28**, the government may require bidders to obtain long-term financing for very sensitive projects.

- **R30**. If the private partner is unable to cope with excess volatility in interest rates, the government may face project failure **after implementation starts**. The government could (1) be required to pay compensation for capital investment, (2) assume the project, or (3) renegotiate an interim financial solution and then re-tender the project (possibly under worst cost conditions for the government). To mitigate this risk, the government should undertake the measures listed under the **R28**.
- R31. If the government contractually accepted some exchange rate risk, fiscal support may be needed in the form of compensation; it may have to pay compensation for excessive volatility of exchange rate. Also, if the private partner is unable to cope with excess volatility in the nominal exchange rate, the government may have to (1) renegotiate under stress or face project collapse and pay compensation for capital investment; or (2) assume the project and then re-tender under a different risk allocation scheme. To mitigate these risks, the government should ensure a proper consideration of exchange rate risk, which may lead to better risk sharing and proper use of hedging mechanisms.

6. Force Majeure

• R32. If there is no exact list of events to be considered force majeure tailored for the project, the government might have to pay compensation, adjust, or even terminate the contract due to force majeure events. Full or partial compensation by the government may even force the government to buy the assets or assume debt. To mitigate this risk, the scope of the force majeure events should be clearly stated in the contract, considering the legal requirements and specific project conditions. The contract should create incentives for the private partner to get insurance against some risks when insurance is available at a reasonable cost and to effectively manage risks by designing assets and managing services in ways that minimise the probability of occurrence and size of impact.

7. Material Adverse Government Actions (MAGA)

• R33. If no clear definition of events to be considered MAGA are included in the contract, the government might have to pay compensation, adjust, or even terminate the contract due to acts and omissions by public entities, potentially forcing the government to buy the assets or assume debt. To mitigate this risk, contract managers should monitor the channels through which the government's actions and omissions can affect the project during the life of the contract. Executive government actions and policy changes should be carefully evaluated by the contract manager and the fiscal management team to assess any impact on the PPP agreement.

8. Change Law

• R34. If the PPP agreement does not identify changes in law that do and do not require compensation by the government, the government might have to pay unforeseen compensation when adjusting or even terminating the contract due to changes in law. Changes in law might also benefit the private partner and, if not considered in the contract, increase the private partner's profit margin without benefiting the government. The cost of changes in law might include compensation payments, the need to buy the asset or to

assume debt, or loss of potential compensation paid by the private partner to the government. To mitigate this risk, the PPP agreement should clearly identify changes in law that trigger a compensation or the right to terminate and should define the consequences. In addition, legislation and public policies should be in place to efficiently deal with this risk.

9 Rebalancing of financial equilibrium

- R35. The legal framework may prescribe that the government is paying compensation and/or terminating the contract due to the requirement to reinstate financial equilibrium. The government may have to pay compensation or cancel the project. To mitigate the risk from this, the PPP agreement should restrict its application to the cases of force majeure, MAGA, avoiding its application to a wider range of situations.
- R36. The government might have to pay compensation and/or terminate the contract due to
 the contract guaranteeing a rate of return for the private partner. To mitigate this risk, clauses
 and expectations on a guaranteed level of project rate of return or the shareholder's rate of
 return should be avoided.
- R37. The government might have to pay compensation and/or terminate the contract due to
 excessive protection against some hardships. To mitigate this risk, hardship clauses, if
 needed, should be precise and strict. Alternative methods to reduce excessive private sector
 risks should be considered, including insurance, future markets, and other hedging
 mechanisms.

10. Renegotiation

R38. If the government opens an uncontrolled renegotiation process, under information
asymmetry and no competitive pressure, it might jeopardise economic efficiency by allowing
the private partner to transfer to the government costs and risk that had originally been
accepted by the private partner, with the fiscal impact depending on the government's ability
to manage the renegotiation process. To mitigate this risk, the government should have a
strategic view of PPP agreement management and create the capacity to renegotiate.

11. Contract Termination

- R39. If the government enters into an early termination process without clear knowledge of the consequences and procedures, the lack of clarity regarding consequences on early termination increases the private partner's bargaining power, leading to increases in the cost of termination; possibly preventing the government from cancelling non-performing contracts, or generating incentives for governments to nationalise a project or assets without proper assessment of the cost of that decision. To mitigate this risk, contracts should include a clear definition of the reasons for early termination (for example, underperformance of the private partner, public interest, or force majeure) and should present its consequences in terms of transfer of assets and responsibilities, namely, financial compensation for capital investment. Compensation should vary according to the party responsible for the early termination.
- R40. If the government terminates the contract without a clear understanding of transfer processes, including financial consequences, then (1) it may need to pay for stock of inputs or outputs; (2) human resources issues may imply financial compensation or increased current expenditures; and (3) licences needed to continued operation may create fiscal surprises. To mitigate this risk, contracts should include a clear definition of the termination

process; all financial consequences and identified gaps in the contract should be resolved by having both parties sign transfer protocols detailing the rules.

Appendix B Risk Assessment Questionnaire

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
1	GOVERNANCE RISKS						
1.	Does the government have a strong public investment management framework (PIM) guaranteeing that this is a priority project? The government has a strong PIM						low
	No risks identified	IF Y E S					
	The government has a weak PIM						
	RISK The PIM may not have been strong enough to guarantee this is a priority project	IF N O	Depends on the strengths and weakness es of the institution al framewor k	Efficiency loss. Implementing a non-priority project and/or not pursuing a priority project.		Reinforcing the public investment management framework.	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
1. 2	Does the MoF have the experience and/or capacity to manage fiscal risks from complex, long-term projects during their whole life-cycle? The MoF has the experience and capacity to manage fiscal risks from large investment projects No risks identified	IF Y E					low
	The MoF lacks the experience and capacity to manage fiscal risks from large investment projects	S					
	RISK The MOF may not be able to effectively manage fiscal risks arising from this project	IF N O	Depends on the strengths and weakness es of the institution al framewor k	Risk amplification: probability and impact of other fiscal risks may be higher than would be with adequate experience and capacity		Creating capacity in the fiscal risks management team in the Ministry of Finance/Budge tary authority	
1. 3	Does the government disclose project and/or contract information?						low

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	The government discloses project and/or contract information						
	No risks identified	IF Y E S					
	The government does not disclose project and/or contract information						
	Poor disclosure of project and contract information may create public concerns regarding the governance of the project/contract	IF N O	Depends on the strengths and weakness es of the institution al framewor k	Efficiency loss. Lack of transparency may prevent users from acting as independent auditors of the project, and/or allow them to put pressure for changing the project.		Strong communicatio n strategy to engage stakeholders and create ownership of the project. Clear and standardised disclosure procedures for project information and ultimately contract disclosure.	
2	CONSTRUCTION RISKS						

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
2. 1	Risks related to land availability						
2.	Is land already available to the private partner? Land is already available to the private partner						low
	No risks identified	IF Y E S					
2. 1.	Land is not available to the private partner Is there a credible guarantee that land will be available for the project?	IF N O					
1	Government's additional fiscal costs arising from possible construction delays due to untimely availability of land	IF Y E S		Uncertain fiscal cost from compensation for construction delays		Complete assessment of land needs prior to contract closure; prepare the land acquisition process; build in buffers and flexibility	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
						clauses in the contract	
	Project cancellation due to lack of land	IF N O		Costs due to compensation to private partner and project redesign		Ensure land availability at an early stage of the project cycle	
2. 1. 2	Will the private partner have to pay for land acquisition?						
	Private partner may not be able RISK to cope with cost of land	IF Y E S		Cost of project cancellation and re tender, or renegotiation with higher fiscal cost		Ensure land availability at an early stage of the project cycle, or provide sufficient information regarding the need and value of the land to ensure	

		RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
							that a private partner is able to cope with the cost of land.	
	RISK	Government's additional fiscal costs arising from land acquisition and possible delays due to unavailability of land	IF N O		Uncertain fiscal cost from land acquisition and compensation for possible delays		Complete assessment of land availability and cost prior to contract closure; build in buffers and flexibility clauses in procurement and contracts	
2.	Ris	ks related to relocation of people and activities						
2. 2	Are	there people or activities subject to relocation due to project implementation?						low

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	People or activities are not subjected to relocation				_		
	No risks identified	IF N O					
	People or activities are subjected to relocation	IF Y E S					
2. 2. 1	Will the private partner have to pay for relocation of people or activities?						low
	Government paying for relocation RISK of people and/or activities and possible project delays	IF N O		Cost of relocation/com pensation		Timely assessment of relocation needs; stakeholder management	
	RISK Private partner not able to cope with cost of relocation	IF Y E S		Cost of project cancellation and re tender, or renegotiation with higher fiscal cost		Ensure timely assessment of relocation needs, and provide sufficient information on	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
						needs and costs.	
2.	Risks related to land decontamination						
2. 3	Is there a need for land decontamination?						low
	No need for land decontamination						
	No risks identified	IF N O					
	Need for land decontamination	IF Y E S					
2. 3. 1	Will the private partner have to pay for decontamination?						low
	The government will face costs RISK arising from land decontamination	IF N O		Fiscal costs from land decontaminatio n		Timely assessment of need and cost of decontaminati on	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	Private partner is not able to RISK cope with the cost of land decontamination	IF Y E S		Cost of project cancellation and re tender, or renegotiation with higher fiscal cost		Ensure timely assessment of decontaminati on needs, and provide sufficient information regarding land conditions.	
2. 4	Risks related to environmental and archeological issues.						
2. 4	Is there a possibility of facing environmental/archeological issues? No risks from environmental and archeological issues						low
	No risks identified	IF N O					
	There are risks from environmental and archeological issues	IF Y E S					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
2. 4. 1	Will the private partner have to pay for environmental and archeological issues?						low
	Government costs arising from environmental or archeological issues and from compensation for project delays	IF N O		Government costs from environmental or archeological issues, and compensation to private partner due to project delays		Environmental constraints specified prior to tender (including permits and licences); develop a plan to deal with archeological findings	
	The private partner is not able to cope with the cost of environmental or archeological issues	IF Y E S		Cost of project cancellation and re tender, or renegotiation with higher fiscal cost		Environmental constraints specified prior to tender (including permits and licences); develop a plan to deal with archeological findings	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
2. 5	Risks related to geological issues.						
2. 5	Is there a possibility that the project phases geological issues?						low
	No risks from geological issues						
	No risks identified	IF N O					
	There are risks from geological issues	IF Y E S					
2. 5. 1	Will the private partner have to pay for geological issues?						low
	The government will pay RISK compensation for significant geological issues	IF N O					
	The private partner may not be RISK able to cope with cost of geological issues	IF Y E S					
2. 6	Risks related to licensing (e.g. subnationa	I).					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
2. 6	Will the project be subjected to licensing (e.g. subnational)? No risks from lack of licensing or project delays due to licensing	<i>IF</i>					low
	No risks identified	N 0					
	There are risks from lack of licensing or project delays due to licensing						
	The government pays RISK compensation for project delays due to delayed licensing	IF Y E S		Costs of compensation for project delays		Ensure that subnational governments are fully supportive of the project, and that project deadlines are consistent with subnational regulations.	
1	Dieke veleted to feiluses /oweve/owissions	!m					
2. 7	Risks related to failures/errors/omissions project design.	ın					
2. 7	Can the government be hold responsible for design failures, errors, or omissions?						low

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	No risks related to failures/errors/omissions in project design						
	No risks identified	IF N O					
	There are risks related to failures/errors/omissions in project design						
	The government pays compensation for failures in designs presented to private partner	IF Y E S		Costs of design risks not fully transferred to the private partner		The tender process and the contract should ensure that the private partner takes full responsibility for the design	
2.	Risks related to inherent defects in asset	S					
8	transferred to the private partner.						
2. 8	Can the government be held responsible for any inherent defect in assets transferred to the private partner? No risks related to inherent defects in assets transferred to the private parner						low
	No risks identified	IF N O					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	There are risks related to inherent defects in assets transferred to the private partner						
	The government pays RISK compensation to the private partner for inherent defects	IF Y E S		Costs of defects remediation		Prior assessment of the quality of the assets to be transferred to the private partner, allowing for full pricing of identifiable defects.	
2. 9	Risks related to changes in project design						
2. 9	scope required by procuring agencies Can the government be responsible for compensation due to changes in design and scope required by procuring agencies? No risks related to changes in project design or scope required by procuring agencies						low
	No risks identified	IF N O					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	There are risks related to changes in project design or scope required by procuring agencies						
	The government pays RISK compensation for changes in design and scope	IF Y E S		Changes in net costs due to changes in design and/or scope of the project		Contract provisions allowing for changes in the design/scope of the project up to a limit (predetermine d); improve accountability framework to monitor project cost overruns.	
2. 10	Risks related to changes in input prices						
2. 10	Can the government be responsible for compensation in the event of excess volatility in input prices? There are risks for the government related to changes in input prices						low
	The government pays RISK compensation for significant changes in input prices	IF Y					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
		E S					
	No risks for the government related to	IF N O					
2. 10 .1	Will the private partner have to face excess volatility of input prices?						low
	No risks identified	IF N O					
	The private partner may not be RISK able to cope with significant changes in input prices	IF Y E S					
2. 11	Risks related to changes in nominal exchang rate.	ge					
2. 11	Can the government be responsible for compensation in the event of excess volatility in nominal exchange rate? There are risks for the government related to changes in nominal exchange rate						low

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	The government pays compensation for significant increase in nominal exchange rate	IF Y E S					
2. 11 .1	Will the private partner have to face excess volatility of nominal exchange rate?						low
	No risks iden tifie d	IF N O					
	The private partner may not be RISK able to cope with excess volatility in nominal exchange rate	IF Y E S					
3	DEMAND RISKS						
3. 1	Is the PPP project fully funded by the government?						
3.	The PPP is fully government-funded	IF Y E S					

		RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
		are government payments to the private partner determined?						
3. 1. 1	_	overnment payments are linked to volume of services provided						
	If d	emand for services is higher than originally expected						
3. 1. 1. 1	Does	the PPP contract set a cap for the government payments?						
	RISK	Facing demand much higher than the cap included in the contract	IF Y E S		cost of renegotiating the cap; government cost of services delivered by other provider		E.g.: Manage demand (reduce or divert demand)	
	RISK	Facing demand higher than originally expected	IF N O		The government pays for the provision of additional services		E.g.: Manage demand (reduce or divert demand if the cost of	

		RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
							the alternative is lower).	
	If d	emand for services is lower than originally expected						
3. 1. 1. 2	Can th	ne government influence demand?						
	RISK	Facing insufficient demand for serviceswhen the government can influence demandmay lead to project failure	IF Y E S		Additional fiscal costs of early termination or renegotiation		E.g.: Manage demand (increase demand or divert demand from other projects to this one); renegotiate contract to reestablish financial equilibrium. In addition, mitigation measures will have fiscal costs.	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	Facing insufficient demand for serviceswhen demand is market determinedmay lead to project failure	IF N O		Additional fiscal costs of early termination or renegotiation		E.g. Renegotiate contract to re- establish financial equilibrium	
3. 1. 2	Government payments are not linked to the volume of the services provided						
	If demand for services is higher than originally expected						
	Project collapse due to demand RISK much higher than originally expected			Additional fiscal cost for early termination if contract collapse		E.g.: Manage demand (reduce demand, divert demand), which could have a fiscal cost	
	If demand for services is lower than						
	originally expected						

		RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	RISK	Project is challenged due to demand much lower than originally expected			No additional fiscal cost		E.g.: Manage demand (increase demand or divert it from other projects), which would have a fiscal cost	
3. 2	funde	PPP project is either totally user- d, or funded by a combination of rnment payments and user fees	IF N O					
3. 2. 1	Are ma	aximum user fees specified in the contract?						
	RISK	Users may consider regulated user fees excessive relative to services received	IF Y E S		No additional fiscal cost		Good communicatio n	
	RISK	Users may consider non- regulated user fees excessive relative to services received	IF N O		No additional fiscal cost		Good communicatio n	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
3. 2. 2	Can the government influence of	lemand?					
	Facing insufficient dem serviceswhen the gove can influence demandr to project failure	ernment Y may lead E		Additional fiscal costs of early termination or renegotiation		E.g.: Manage demand (increase demand or divert demand from other projects to this one); renegotiate contract to reestablish financial equilibrium. In addition, mitigation measures will have fiscal costs.	
	Facing insufficient dem serviceswhen demand i determinedmay lead to failure	is market		Additional fiscal costs of early termination or renegotiation		E.g. Renegotiate contract to re- establish financial equilibrium	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
4	OPERATIONAL AND PERFORMANCE RISKS						
4. 1	Risks related to information access						
4. 1	Does the contract give the government full access to information on project performance?						
	The contract gives to the government full access to project performance information						
	No risks identified	IF Y E S					
	The contract does not give to the government full access to project performance information						
	RISK risks for not having access to	IF N O					
4.	Risks related to disclosure of information						
2							
4. 2	Does the contract clearly specify performance indicators, reference levels, and penalties/deductions?						low

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
4.	The contract clearly specifies performance indicators, reference levels, and penalties and/or deductions Does the government have the	IF Y E S					
2. 1	capacity/procedures in place to monitor performance?						low
	No risks iden tifie d	IF Y E S					
	The government faces significant RISK risks for not monitoring performance	IF N O		Poor contract enforcement has administrative, efficiency and political costs.		Contract monitor procedures should be in place when contracts are signed. The core contract management team should be hired before contract closure and be involved in	

RISK IDENTIFICATION	LIKELIH	O FISCAL IMPA	CT RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
				contract negotiation, to guarantee that contract management procedures are feasible and efficient.	
The contract does not specify performance indicators, reference levels, and penalties and/or deductions	IF N O				

RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
The government faces significant risks for not being able to punish the private partner for poor performance		Non-monitoring of project performance reduces contract enforcement. It has administrative, efficiency, and political costs. Potential difficulties in applying project cancellation clauses and possibly in using step-in rights by financiers.		Key performance indicators should be included in PPP contracts, with reference levels, linked to the penalty mechanism (preferably automatic deductions from periodic payments). The core contract management team should be involved in contract negotiation to guarantee that performance indicators/leve ls are fair, measurable, and	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
					contractible (i.e., capable of being presented as evidence in a court).	
4.	Risks related to technical innovation					
4.	Does the contract address the introduction of technical innovation?					low
	Technical innovation may create RISK explicit and implicit fiscal risks for the government	IF Y E S				
	Technical innovation may create RISK implicit fiscal risks for the government	IF N O				

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
4. 4	Risks related to scarcity of specialised human resources	1				
4. 4	Is there the possibility of scarcity of specialised human resources? Specialised human resources are adequate					low
	No risks identified	F N O				
	There are risks of scarcity of specialised human resources					
	Performance issues due to RISK scarcity of specialised human	rF Y E S				
4. 5	Risks related to significant changes in labour costs					
4. 5	changes in labour costs? There are no credible possibilities of					low
	No risks identified	F N O				
	There is a possibility of significant changes in labour costs					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	Facing significant changes in labour costswith same technology and productivitymay lead to project failure	IF Y E S					
5	FINANCIAL RISKS						
5. 1	Risks related to availability of funds						
5. 1	Is the private partner able to obtain finance for project implementation? The private partner is able to obtain finance for project implementation						low
	No risks identified	IF Y E S					
	The private partner is unable to obtain finance for project implementation						
	The private partner is unable to RISK obtain finance for project implementation	IF N O		The government may face project failure before implementation starts, being		Proper due diligence on private bidders' financial conditions and	
	implementation	J		forced to take over the project, re-		their ability (technical and managerial) to	

RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
		tender, or		conduct the	
		redesign and re-		project.	
		tender the		Establishment	
		project.		of adequate	
				qualification	
				requirements,	
				bid bonds and	
				performance	
				bonds will	
				discourage	
				adventures	
				from bidding	
				for PPPs. For	
				very sensitive	
				projects,	
				governments	
				with less	
				developed	
				financial	
				markets may	
				require some	
				degree of	
				commitment	
				by financing	
				parties during	
				tender.	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
5. 2	Risks related to refinancing						
5. 2	Is the private partner able to refinance short-term financing instruments? The private partner is able to refinance short-term financing instruments						low
	No risks identified	IF Y E S					
	The private partner is unable to refinance short-term financing instruments						
	The private partner is unable to RISK refinance short-term financing instruments	IF N O		The government may face project failure after implementation starts, and thus be required to pay compensation for capital investment, being forced to take over the project, or renegotiate an interim financial		Proper due diligence on private bidders' financial conditions and their ability (technical and managerial) to conduct the project. Establishment of adequate qualification requirements, bid bonds and	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
			solution and then re-tender the project (possibly under worse cost conditions for government)		performance bonds will discourage adventures from bidding for PPPs. For very sensitive projects, governments may require bidders to obtain long- term financing.	
5. 3	Risks related to excess volatility of interest rates					
5.	Is the private partner able to cope with excess volatility of interest rates? The private partner is able to cope with excess volatility of interest rates					low
	No risks identified E S	, ,				
	The private partner is unable to cope with excess volatility of interest rates					

		RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	RISK	The private partner is unable to cope with excess volatility in interest rates	IF N O		The government may face project failure after implementation starts, so being required to pay compensation for capital investment, being forced to assume the project, or renegotiate an interim financial solution and then re-tender the project (possibly under worst cost conditions for government).		Proper due diligence on private bidders' financial conditions and their ability (technical and managerial) to conduct the project. Establishment of adequate qualification requirements, bid bonds and performance bonds will discourage adventures from bidding for PPPs.	
5. 4	Risks	related to excess volatility of nomina exchange rate	al					
5. 4. 1	cont	as the government accepted ractual responsibility for excess tility of nominal exchange rate?	Y es					

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	No risks identified	IF N O					
	Government paying RISK compensation for excessive volatility of exchange rate	IF Y E S		If government contractually accepted some exchange rate risk, fiscal support may be needed in the form of compensation		Proper consideration of exchange rate risk may lead to better risk sharing and proper use of hedging mechanisms	
5. 4. 2	Is the private partner able to cope with excess volatility of nominal exchange rate? The private partner is able to cope with excess volatility of nominal exchange rate						low
	No risks identified	IF Y E S					
	The private partner is unable to cope with excess volatility of nominal exchange rate						

		RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	RISK	The private partner unable to cope with excess volatility in nominal exchange rate	IF N O		The government may have to renegotiate under stress, or face project collapse and being required to pay compensation for capital investment, having to assume the project and then re-tender under different risk allocation scheme		Proper consideration of exchange rate risk may lead to better risk sharing and proper use of hedging mechanisms	
6		FORCE MAJEURE						
6. 1	Proje	ects are always exposed to force majeure risks						

RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
The government paying compensation, adjusting or even terminating the contract due to force majeure events	The exact list of events to be considere d force majeure should be tailored for each project	Full or partial compensation by the government may even force the government to buy the assets or assume debt		The scope of the force majeure events should be clearly stated in the contract, considering the legal requirements and specific project conditions; the contract should create incentives for the private partner to get insurance against some risks (when insurance is available at a reasonable cost), and to effectively manage risks by designing	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
					assets and managing services in ways that minimise probability of occurrence and size of impact	
7	MATERIAL ADVERSE GOVERNMENT ACTIONS (MAGA)					
7. 1	Projects are always exposed to MAGA events (also known as "political force majeure")					

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
RISK	The government paying compensation, adjusting or even terminating the contract due to acts and omissions by public entities	a clear definition of events to be considere d MAGA should be included in the contract	Compensation by the government may even force the government to buy the assets or assume debt.		Contract managers should monitor the several channels through which government' actions and omissions can affect the project; during the life of the contract, executive government actions and policy changes should be carefully evaluated (by the contract manager and the fiscal management team) for assessing	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
					impact on the PPP contract	
8	CHANGE IN LAW					
8. 1	Projects are always exposed to changes in law					
	The government is paying compensation, adjusting or even terminating the contract due to changes in law	The PPP contract should identify changes in law that require compensa tion by governme nt, and those that	Compensation by the government, or even the need to buy the assets or assume debt; change in law may also require the private partner to compensate government		Proper evaluation of the efficiency of legislation and public policies.	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
		do not require compensa tion; changes in law that benefit the private partner should also be considere d				
9	REBALANCING OF CONTRACT FINANCIAL EQUILIBRIUM					
9. 1	Does the legal framework or contract provided for a mechanism of rebalancing financial equilibrium? No risks from the legal framework or contract requiring reinstatement of financial equilibrium					low
	No risks identified	F N D				

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	There are risks from the legal framework or contract requiring reinstatement of financial equilibrium						
	The government is paying compensation and/or terminating RISK the contract due to the requirement to reinstate financial equilibrium.	IF Y E S		The government is paying compensation or cancelling the project.		If prescribed in the legal framework, the PPP contract should restrict its application to the cases of force majeure, MAGA, avoiding its application to a wider range of situations.	
9.	Does the contract provide for any kind of rate-of-return guarantee? No risks from contract guaranteeing a rate of return to the private partner						low
	No risks identified	IF N O					
	The contract guarantees a rate of return to the private partner						

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
	The government is paying compensation and/or terminating RISK the contract due to contract guaranteeing a rate of return for the private	IF Y E S		The government is paying compensation or cancelling the project.		Avoiding clauses and expectations, on a guaranteed level of project rate of return, or shareholder's rate of return.	
9. 3	Does the contract include hardship clauses? No risks from contract including hardship						low
	clauses No risks identified	IF N O					
	The contract includes hardship clauses						
	The government is paying compensation and/or terminating RISK the contract due to excessive protection against some hardships	IF Y E S		The government is paying compensation or cancelling the project.		Hardship clauses, if needed, should be very precise and strict. Alternative methods to reduce	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
					excessive private sector risks should be considered: insurance, future markets, and other hedging mechanisms.	
10	RENEGOTIATION					
.1	Is the renegotiation of the contract a legal possibility?					low
	RISK renegotiation process, under information asymmetry and no	F Y E S	Opening a Pandora's Box, jeopardising economic efficiency, by allowing the private to transfer to the government costs and risk that had originally been accepted by the private partner. The fiscal		Having a strategic view of PPP contract management and creating capacity to renegotiate are paramount.	

	RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
			impact will depend on the government's ability to manage the renegotiation process.			
11	CONTRACT TERMINATION					
11 .1	Does the contract clearly define the reasons for early termination and their consequences? The contract clearly defines reasons and consequences for early termination.					low
	No risks identified	F Y E S				
	The contract does not clearly define reasons and consequences for early termination.					
	RISK process without clear knowledge of their consequences and	r N O	Lack of clarity on causes vis-a- vis consequences		Contracts should include a clear definition of	

RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
		on early		the reasons	
		termination		for early	
		increases the		termination	
		private		(e.g. under-	
		partner's		performance	
		bargaining		of private	
		power, leading		partner, public	
		to increases in		interest, force	
		the cost of		majeure) and	
		termination; it		present its	
		can also prevent		consequences,	
		the government		in terms of	
		from cancelling		transfer of	
		non-performing		assets and	
		contracts, or		responsibilities	
		generate		, namely	
		incentives for		financial	
		governments to		compensation	
		nationalise a		for capital	
		project or assets		investment;	
		without proper		compensation	
		assessment of		should vary	
		the cost of that		according to	
		decision		the party	
				responsible for	
				the early	
				termination	

	RISK IDENTIFICATION		LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
11 .2	Does the contract clearly define procedures for transfer of assets and responsibilities at the end of the contract? The contract clearly defines procedures for transferring assets and responsibilities						low
	No risks identified	IF Y E S					
	The contract does not clearly define procedures for transferring assets and responsibilities						
	Terminating the contract without a clear understanding of transfer processes, including financial consequences	IF N O		The government may need to pay for stock of inputs or outputs. Human resources issues may imply financial compensation or increased current expenditures. Licences needed to continue operation may		Contracts should include a clear definition of the termination process and all its financial consequences. Identified gaps in the contract should be solved by having both parties signing	

RISK IDENTIFICATION	LIKELIHO OD	FISCAL IMPACT	RISK RATING Likelihoo d*Impact	MITIGATION STRATEGY Is it in place?	PRIO RITY ACTI ONS
		create fiscal		transfer	
		surprises.		protocols	
				detailing the	
				rules.	

Appendix C Legal Framework for Disclosure and Implications for PPP Disclosure

Legal Framework for Disclosure and Implications for PPP Disclosure

Article	Text	Implication				
Constitution, 1999						
Article 39(1 and 2)	Freedom of expression is inviolable.	Every person shall be entitled to freedom of expression, including freedom to hold opinions and to receive and impart ideas and information without interference, and own, establish and operate any medium for the dissemination of information, ideas and opinions. This allows the public to openly discuss and opine on PPPs.				
Article 39(3)	Exceptions to access to information.	Protects against access to information in certain circumstances when that information was received in confidence, when disclosure could undermine the authority and independence of courts, or when disclosure could impose restrictions upon persons holding office under the Government of the Federation or of a State. This may prevent disclosure of some confidential information as it pertains to PPPs, including commercially sensitive information.				
Freedom of Information Act, 2011						
Article 1	Right of access to information.	Provides right of any person to access or request information in the custody or possession of any public official, agency, or institution.				

Article 2(1-4) and 9	Maintenance of information.	A public institution should ensure it records, keeps, and maintains all information about its activities and operations to facilitate public access to such information. This information should be made available to the public through various means, including print, electronic and online sources, and at the offices of such public institutions.
Article 2(7)	Definition of public institutions.	Public institutions are all authorities whether executive, legislative or judicial agencies, ministries, and extra-ministerial departments of the government, and all corporations and companies in which the government has a controlling interest, and private companies utilising public funds, providing public services or performing public functions. Note that this definition would apply to PPP project companies.
Article 4 and 6	Timeline for disclosure.	Requested information should be provided to the applicant, or denied (if justified), within 7 days. Extensions to the time limit can be exceptionally approved under certain circumstances.
Article 7, 10, Denial of disclosure ar and 20 penalties for non-disclosure		An applicant has the right to challenge a denial of information in Court. If a case of wrongful denial of information is proven, the defaulting officer or institution is liable to a fine of N500,000. Destruction of information is liable to a minimum of 1-year imprisonment.
Articles 11 to 19	Exceptions to the right to information.	Access to information may be denied if such disclosure could

		impact law enforcement proceedings, facilitate the commission of an offence, or reveal trade secrets and commercial or financial information. Access to certain personal information, including professional client privileges may also be denied.
Article 28	Relationship to Official Secrets Act	Classified information under the Official Secrets Act may still be disclosed, subject to the exceptions on right to information laid out in the FOI Act.
Article 29	Reporting on access to information requests.	Each public institution shall submit an annual report to the Attorney General on access to information requests. The Attorney General shall then submit an aggregated report to the National Assembly.
	Official Secrets Act,	1962
Article 9	Classified material.	"Classified matter" means any information that is not to be disclosed to the public and whose disclosure would be prejudicial to the security of Nigeria.
	Fiscal Responsibility A	ct, 2007
Article 2	Powers of the Fiscal Responsibility Commission.	Commission has the power to i) compel any person or government institution to disclose information relating to public revenues and expenditure; ii) investigate any person for violating the Act; and iii) report any violations to the Attorney General for prosecution. This may allow disclosure of information relating to government commitments to PPPs.
Articles 48-50	Fiscal transparency	FGN shall ensure that its fiscal and financial affairs are

manner and ensure full and timely disclosure of all information relating to public revenues and expenditures and their implications for its finances. This includes the full publication of audited accounts and budget may allow execution. This disclosure of information relating to government commitments to PPPs.

Appendix D Summary of Specific Disclosures for PPP projects

No.	Document	Content	Creator	Approver	Time (in calendar days where relevant)				
Discl	Disclosure of information at project identification								
1.	PPP projects pipeline	List of projects approved for development including brief project description, contracting authority, sector, and estimated project cost	KIPA	KIPA	Within 30 days of approval for inclusion in the PPP project pipeline				
2.	Basic project information	Project name Location Sector Contracting Authority Project value Project rationale Description of asset Services to be provided Estimated demand to be served annually Rationale for selecting the PPP mode Indicative investment size Pre-feasibility study report	CA	KIPA	Within 30 days of approval of the OBC				
3.	Project progress tracking	A section on the web-based platform that will reflect actual dates of achievement of key milestones: Date of inclusion in the published projects pipeline Date of appointment of transaction advisors Date of OBC approval Date of procurement milestones, such as EOI, prequalification of bidders, RFP, selection of preferred and reserved bidder, date of issuance of FBC, date of FBC approval, and so forth Date of contract signing Date of financial close Beginning of construction End of construction Commencement of operation and maintenance Expiry of contract expiry	KIPA	KIPA / CA	Immediately after the information becomes available				
Disc	Disclosure of information during project preparation								
4.	Project preparation documents	Strategic needs assessment, technical analysis, risk matrix, financial model, economic	CA	KIPA	Within 30 days of approval by the KIPA Board.				

		analysis, and management			
		arrangement, and OBC			
Disc	losure of informa	tion during procurement			
5.	EOI		CA	KIPA	Following approval and publication of EOI
6.	List of shortlisted bidders		CA	KIPA	As soon as pre- qualification shortlisting is completed, and pre- qualified bidders have been contacted
7.	RFP		CA	KIPA	Immediately after close of bids
8.	Announcement of selected bidder	Details of the preferred bidder	CA	KIPA	Immediately after approval
9.	FBC		CA	KIPA	Within 30 days of final approval
Disc	losure of informa	tion following execution of PPP c	ontract (com	mercial close)	
10.	Project Summary	Project scope and nature Parties to the PPP contract Government support Project value Tariffs and pricing Termination clauses Hand-back provisions Key performance indicators with agreed target levels	CA	KIPA	Within 30 days of execution of project contract (commercial close)
11.	Financial structure of project	Debt-to-equity ratio of the project company Debt and equity providers Senior debt/ bond financing Mezzanine funding and quasiequity Government support	CA	KIPA	Within 30 days of financial close.
12.	Project documents	All non-confidential project documents including PPP contracts and agreements	СА	KIPA	Within 30 days of execution of project contract (commercial close)
13.	Renegotiations	Summary information on each renegotiation All non-confidential renegotiated PPP contracts and agreements	CA	KIPA	Within 30 days of signature of renegotiated contract
Perf	ormance disclosu	re throughout contract period			
15.	Performance Information	Performance of the project company on Key Performance Indicators (KPIs) against agreed targets (including information on construction milestones, key financial information and information on performance failures, if any) Audit reports	CA	KIPA	Within one year of financial close, updated annually.

Audited Financial Statements		
Private party reports		
Independent Engineer reports		